

SUNDAY | 3.24.19

1:00 PM - 5:00 PM

Registration Opens

6:00 PM - 8:00 PM

Opening Reception
Sponsored by First Class Connection

 LIVE LUCKY POOL

MONDAY | 3.25.19

7:30 AM

Be sure to get your morning coffee

7:45 AM

Doors Open - VIP

 BOULEVARD BALLROOM

8:15 AM

Doors Open - General Admission

 BOULEVARD BALLROOM

8:35 AM - 8:45 AM

Entertainment - Drumbots

 BOULEVARD BALLROOM

8:45 AM - 8:50 AM

Opening Remarks - David King & Cory Vasquez

 BOULEVARD BALLROOM

8:50 AM - 9:00 AM

State of the Union - Kuba Jewgieniew

 BOULEVARD BALLROOM

9:00 AM - 10:00 AM

Keynote - Earvin "Magic" Johnson

 BOULEVARD BALLROOM

15 MINUTE BREAK

10:15 AM - 11:00 AM

Industry Panel - Kuba Jewgieniew, Vinnie Tracey
and Steve Murray

 BOULEVARD BALLROOM

11:00 AM - 11:45 AM

Panel - *Top Producers* - Greg McClure

 BOULEVARD BALLROOM

11:45 AM - 12:00 PM

ONE Talk - *The Art of Social Media and Storytelling*
Katie Lance

 BOULEVARD BALLROOM

12:00 PM - 1:30 PM

Break for Lunch

 BOULEVARD BALLROOM

1:30 PM - 2:00 PM

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TRACK ONE

#GetSocialSmart: How to Hone Your Social Media Strategy

Katie Lance

 ROOM 150

TRACK THREE

How Cyber Fraud infiltrates Real Estate

Anthony T. Garasi, Esq., John J. Belanger, Esq.
Bremer Whyte Brown & O'Meara, LLP
Alexandru D. Mihai, General Counsel ROOM 152

TRACK TWO

Enhancing Your Online Reputation

Jennifer Koo & Cory Vasquez

 ROOM 151

TRACK FOUR

Yoga

Paid Instructor

 ROOM 153

15 MINUTE BREAK

2:15 PM - 3:00 PM

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TRACK ONE

How to Survive and Thrive in a Shifting Market

Debbie Degrote, Excelleum Coaching & Consulting

 ROOM 150

TRACK THREE

Close More Deals with Tech Enabled Open Houses

Melissa Kwan

 ROOM 152

TRACK TWO

I want to Work There! Creating an Untraditional Workspace

Greg McClure, Greg Sanders and Alexis Gomez

 ROOM 151

TRACK FOUR

A Stress Free Financial Life

Donald Oberle, Credit IQ

 ROOM 153

25 MINUTE BREAK

3:25 PM - 3:45 PM

Keynote - *Computer Vision Will Help You Find Your Dream Home* - Dominik Pogorzelski BOULEVARD BALLROOM

3:45 PM - 4:00 PM

ONE Talk - *Telling the Story of an Impassioned Brand*
David King BOULEVARD BALLROOM

4:00 PM - 4:30 PM

Panel - *ONE-Up Your Social Media Game & Make More* - Cory Vasquez BOULEVARD BALLROOM

4:30 PM - 4:45 PM

ONE Talk - *Goal Setting* - Debbie DeGrote BOULEVARD BALLROOM

4:45 PM - 4:50 PM


Closing Remarks

 BOULEVARD BALLROOM

TUESDAY | 3.26.19


7:30 AM Be sure to get your morning coffee

8:50 AM - 8:55 AM Welcome - David King & Cory Vasquez  **BOULEVARD BALLROOM**

8:55 AM - 9:00 AM Introduction to Speaker - Kuba Jewgieniew  **BOULEVARD BALLROOM**

9:00 AM - 9:45 AM Keynote - Brad Inman, Kuba Jewgieniew, Vinnie Tracey  **BOULEVARD BALLROOM**


9:45 AM - 10:00 AM ONE Talk - Arkadiusz Halaj  **BOULEVARD BALLROOM**

10:00 AM - 10:45 AM Panel - *How to Speak Millennial & Next Gen* - Wally Kowis  **BOULEVARD BALLROOM**

15 MINUTE BREAK

11:00 AM - 11:40 AM Keynote - *Plan D: Be the Disruptor* - Mike Maddock  **BOULEVARD BALLROOM**


11:40 AM - 11:55 AM ONE Talk - *ONE.U, Class is Now in Session* - Mark Pessin  **BOULEVARD BALLROOM**

11:55 AM - 12:10 PM ONE Talk - *A Coolture You Can Believe In* - Chris Allen  **BOULEVARD BALLROOM**

12:10 PM - 1:30 PM Break for Lunch  **BOULEVARD BALLROOM**

1:30 PM - 2:00 PM Panel - *The Transaction is Over... Now What?*
Daniel Collins  **BOULEVARD BALLROOM**

2:00 PM - 2:30 PM Keynote - *Who You Know Matters* - Kathy Baker  **BOULEVARD BALLROOM**

2:30 PM - 3:30 PM Keynote - *Never Quit* - Robert O'Neil  **BOULEVARD BALLROOM**

15 MINUTE BREAK

3:45 PM - 4:30 PM

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TRACK ONE

Protecting Your Real-Estate Business

Keith G. Bremer, Esq., Rachel A. Mihai, Esq.
Bremer Whyte Brown & O'Meara, LLP
 Allison Lin, Sr. Corporate Counsel

 ROOM 150

TRACK THREE

The Mega Melting Pot - Serving Today's Diverse Client Base

Lou Gonzalez

 ROOM 152

TRACK TWO

It's 2019 and the World Wants More Video!

Steve Pacinelli

 ROOM 151

TRACK FOUR

How to sell a home for every \$72 spent on Facebook ads (a practical workshop using real-life case studies)

Grant Wise

 ROOM 153

5 MINUTE BREAK

4:35 PM - 5:15 PM

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TRACK ONE

Recruiting Top Teams Can Be Easy

Kathy Baker

 ROOM 150

TRACK THREE

Attract & Lock-In New Buyers

Doug Nesbit

 ROOM 152

TRACK TWO

Content, It's About Quality Not Quantity

Josh Katz & Cory Vasquez


 ROOM 151

6:30 PM - 11:00 PM



Masquerade Party

A black tie (optional) masquerade party complete with dancing, drinks and surprise entertainment!

 HAKKASAN NIGHT CLUB

Sponsored by CMG Financial

WEDNESDAY | 3.27.19


8:00 AM - 9:00 AM Enjoy Breakfast & Coffee

9:00 AM - 9:35 AM Welcome  BOULEVARD BALLROOM


9:35 AM - 10:05 AM Keynote - *iBuyer* - Nick Bailey  BOULEVARD BALLROOM

10:05 AM - 10:50 AM Keynote - *Success Principles For The Digital Age*
Joseph Bradley  BOULEVARD BALLROOM

15 MINUTE BREAK

11:05 AM - 11:25 AM Brokers + Agents + Listing Data (*The Battle Has
Been Lost*) - Andrew Flachner  BOULEVARD BALLROOM

11:25 AM - 11:45 AM Realty ONE Group, What's Next? - Vinnie Tracey  BOULEVARD BALLROOM

11:45 AM - 12:00 PM Closing - David King & Cory Vasquez  BOULEVARD BALLROOM
